

WA

2025 Q3

QUARTERLY WRAP UP

Australian Solar Install Statistics and Insights

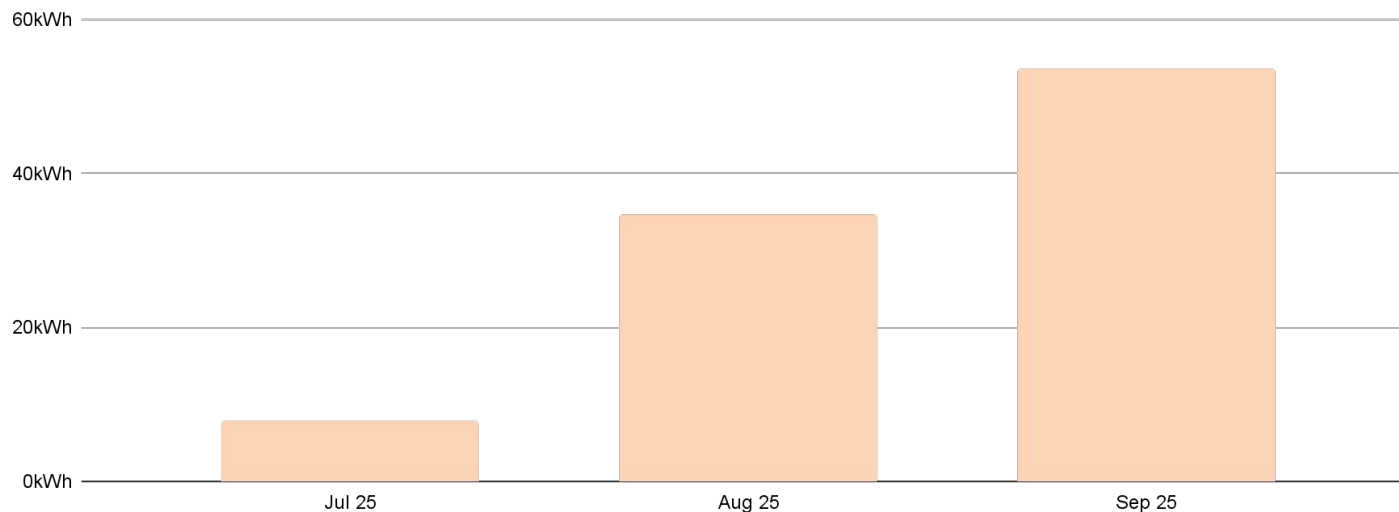
Statistics based on systems 100 kW and less

WA - Battery Installation

OVERVIEW

**IN 2025 Q3 , WE INSTALLED
96,239kWh OF BATTERY
AND 6,103 SYSTEMS**

This made up 10% of total installed volume
nationwide last quarter



15.77kWh

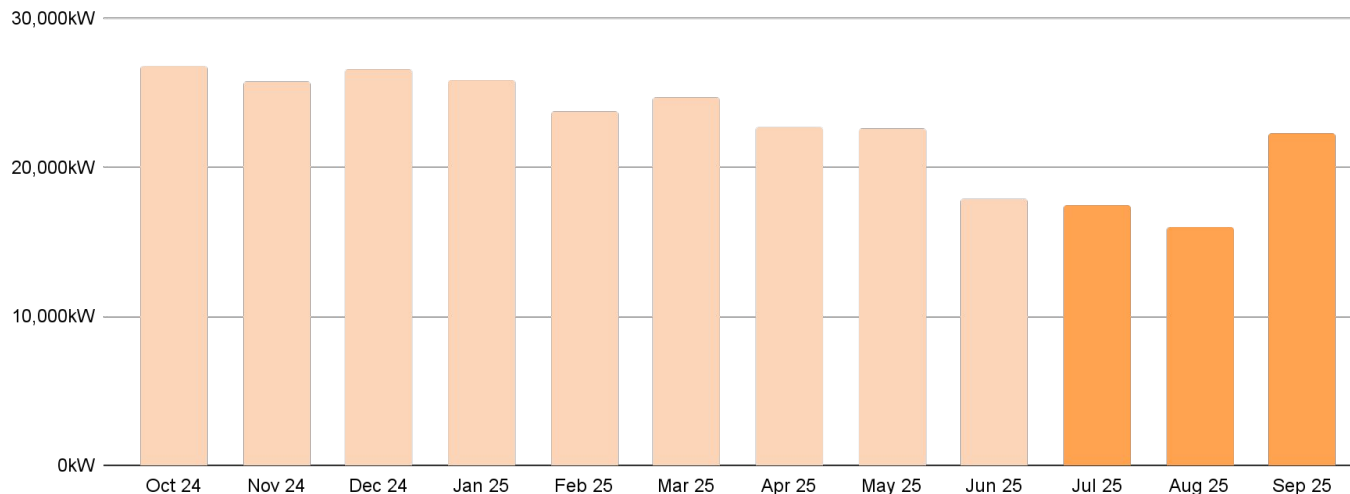
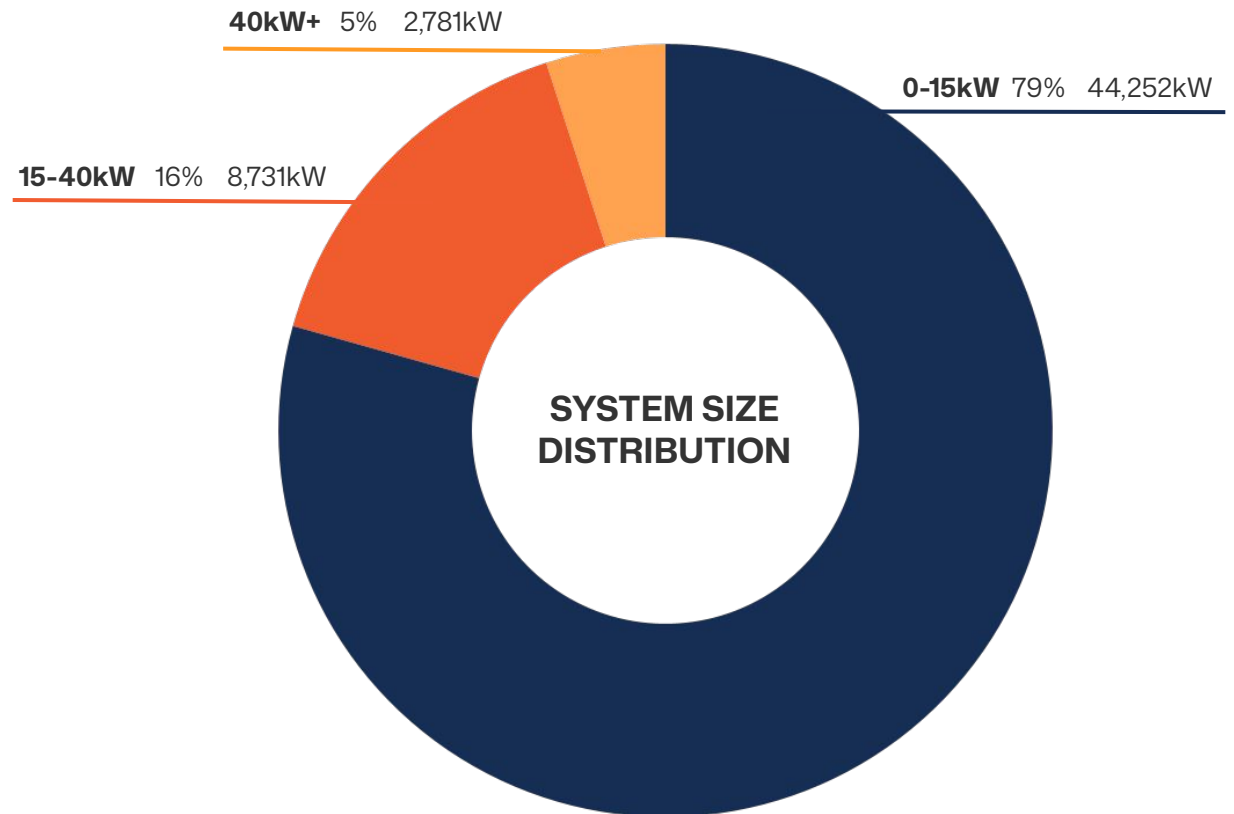
Average System Size

WA - Solar PV Installation

OVERVIEW

**IN 2025 Q3, WE INSTALLED
55,764kW OF SOLAR AND
6,279 SYSTEMS**

This made up 9% of total installed volume
nationwide last quarter



-18.06%

Year-over-Year Variation



Your Offshore Recruitment Partner

Costs a total of ~**\$2,500 / month** for a full time employee.

Full margin transparency and buy-out options available.

[Learn More](#)

Western Australia

SOLAR RETAILER LEADERBOARD

	Company	Volume	No. of Systems	Market Share
1	Perth Solar Force	2,139kW	312	3.84%
2	Solargain	1,364kW	203	2.45%
3	PSW Energy	1,205kW	130	2.16%
4	Sunterra	1,044kW	106	1.87%
5	Sunboost	1,004kW	121	1.80%

BATTERY RETAILER LEADERBOARD

Company		Volume	No. of Systems	Market Share
1	Perth Solar Force	5,902kWh	416	6.13%
2	PSW Energy	4,592kWh	315	4.77%
3	Solargain	2,238kWh	180	2.33%
4	Sunboost	1,960kWh	129	2.04%
5	Sunterra	1,531kWh	119	1.59%



Your Residential Finance Partner

6.29% interest rate for residential.
(7.34% comparison rate*).

[Learn More](#)

*Comparison Rates based on \$30,000 green loan repaid over 60 months. WARNING: This comparison rate is true only for the example given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate.



Western Australia

SOLAR STC LEADERBOARD

	Company	Volume	Market Share
1	One Stop Warehouse Finance	11,899kW	21.34%
2	Formbay Trading	11,271kW	20.21%
3	Peter Maganiotis	5,922kW	10.62%
4	Reta (Wa)	4,936kW	8.85%
5	Solsmart	3,836kW	6.88%

BATTERY STC LEADERBOARD

Company			Volume (kWh)	Market Share
1	One Stop Warehouse Finance		23,105kWh	24.01%
2	Formbay Trading		19,174kWh	19.92%
3	Solsmart		8,631kWh	8.97%
4	Peter Maganiotis		8,262kWh	8.58%
5	Reta (Wa)		7,456kWh	7.75%



Your Commercial Finance Partner

No financials approvals up to **\$300,000**.

8.69% Interest Rate.

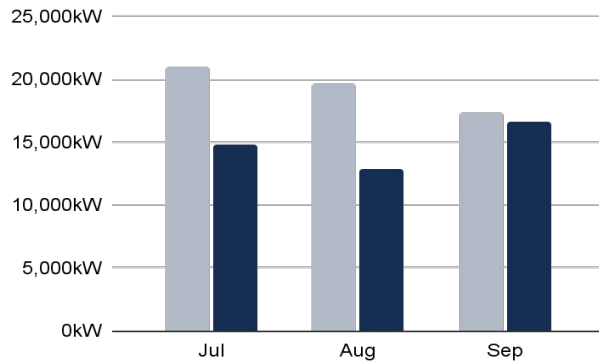
[Learn More](#)



0-15kW

LEADERBOARD

- 1 Perth Solar Force
- 2 Solargain
- 3 PSW Energy
- 4 Sunboost
- 5 Sunterra



IN 2025 Q3, WE INSTALLED

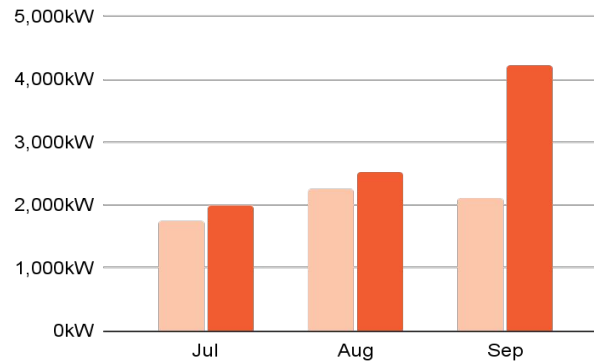
44,252kW

79% of total installed volume last quarter

15-40kW

LEADERBOARD

- 1 PSW Energy
- 2 PV Spark
- 3 Perth Solar Force
- 4 Energy Aware
- 5 Sunterra



IN 2025 Q3, WE INSTALLED

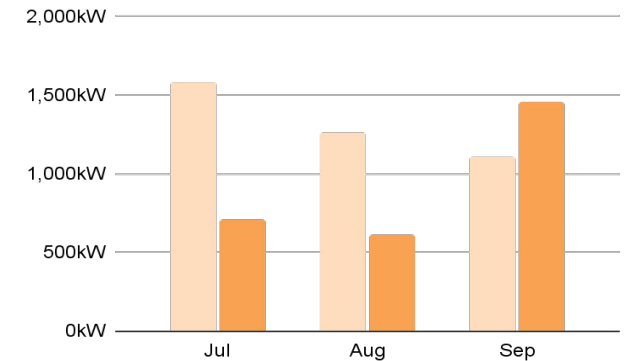
8,731kW

16% of total installed volume last quarter

40kW+

LEADERBOARD

- 1 AGL
- 2 Sunterra
- 3 Go Solar Group
- 4 PV Spark
- 5 Zip Solar



IN 2025 Q3, WE INSTALLED

2,781kW

5% of total installed volume last quarter



The ideal partner for your solar business