

# NATIONAL

**2025 Q3**

QUARTERLY WRAP UP

Australian Solar Install Statistics and Insights

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*Statistics based on systems 100 kW and less*

## National - Battery Installation

# OVERVIEW

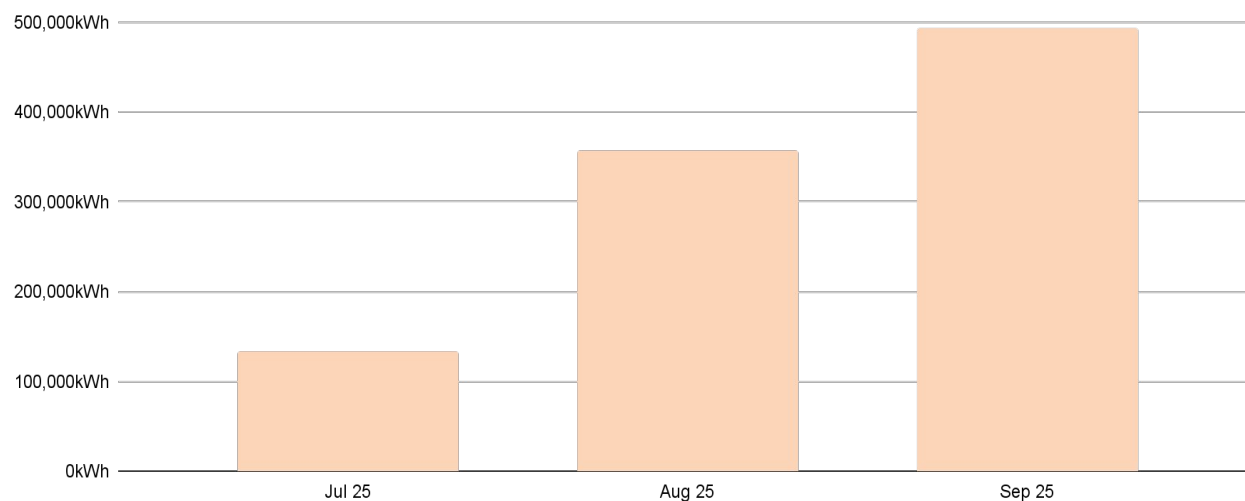
IN 2025 Q3, WE INSTALLED  
986,079kWh OF BATTERY  
AND 53,610 SYSTEMS

**18.39kWh**

Average System Size

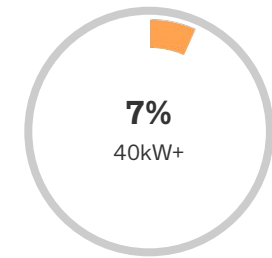
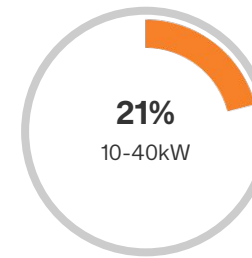
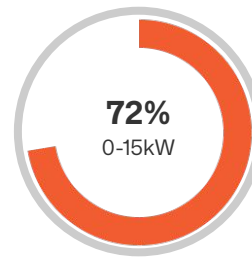


|     |       |            |
|-----|-------|------------|
| NSW | 36.8% | 362,845kWh |
| QLD | 21.0% | 206,760kWh |
| VIC | 15.4% | 152,343kWh |
| WA  | 9.8%  | 96,238kWh  |
| SA  | 13.6% | 134,160kWh |
| ACT | 2.1%  | 20,333kWh  |
| TAS | 1.0%  | 10,010kWh  |
| NT  | 0.3%  | 3,388kWh   |

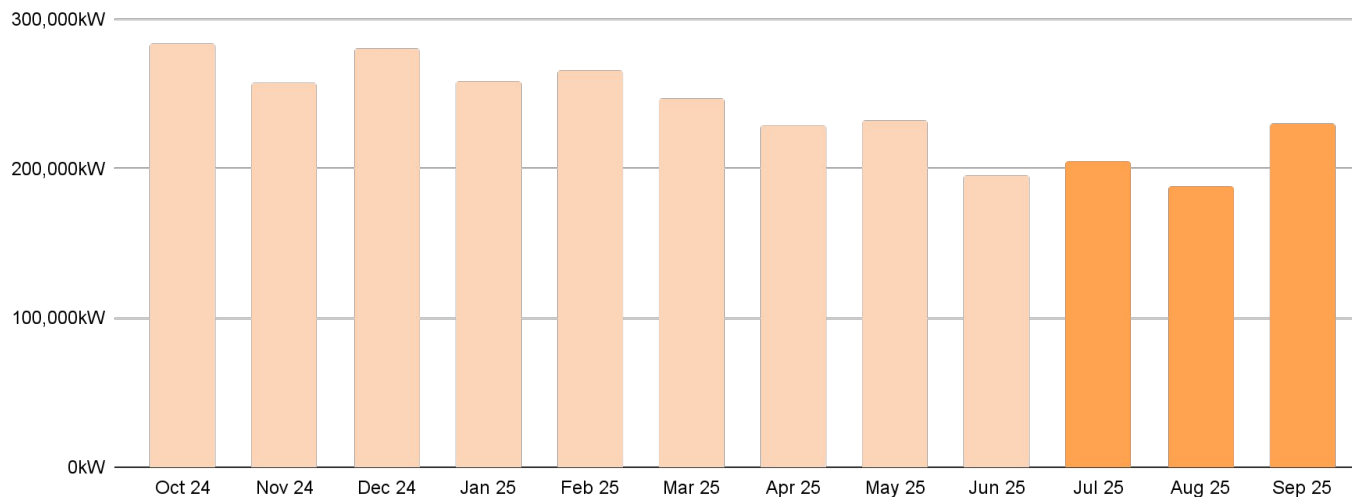


# National - Solar PV Installation OVERVIEW

IN 2025 Q3, WE INSTALLED  
624,273kW OF SOLAR AND  
61,863 SYSTEMS



|     |       |           |
|-----|-------|-----------|
| NSW | 28.6% | 178,516kW |
| QLD | 27.4% | 171,126kW |
| VIC | 20.6% | 128,381kW |
| WA  | 8.9%  | 55,764kW  |
| SA  | 9.8%  | 61,222kW  |
| ACT | 2.0%  | 12,611kW  |
| TAS | 1.9%  | 12,145kW  |
| NT  | 0.7%  | 4,509kW   |



**-24.30%**

Year-over-Year Variation



# Your Offshore Recruitment Partner

Costs a total of ~**\$2,500 / month** for a full time employee.

Full margin transparency and buy-out options available.

[Learn More](#)

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# SOLAR RETAILER LEADERBOARD

|    | Company                   | Volume   | No. of Systems | Market Share |
|----|---------------------------|----------|----------------|--------------|
| 1  | Energy Build              | 12,138kW | 2,203          | 1.94%        |
| 2  | Sunboost                  | 9,650kW  | 986            | 1.55%        |
| 3  | Green Energy Technologies | 3,864kW  | 348            | 0.62%        |
| 4  | Invincible Energy         | 3,647kW  | 439            | 0.58%        |
| 5  | Solar Seed                | 2,719kW  | 250            | 0.44%        |
| 6  | SAE Group                 | 2,384kW  | 235            | 0.38%        |
| 7  | Springers Solar           | 2,310kW  | 169            | 0.37%        |
| 8  | Energy Aware              | 2,250kW  | 47             | 0.36%        |
| 9  | Solar Wholesalers         | 2,239kW  | 175            | 0.36%        |
| 10 | Solargain                 | 2,233kW  | 316            | 0.36%        |

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# BATTERY RETAILER LEADERBOARD

|    | Company                   | Volume    | No. of Systems | Market Share |
|----|---------------------------|-----------|----------------|--------------|
| 1  | Sunboost                  | 16,904kWh | 987            | 1.71%        |
| 2  | 1 Solar Australia         | 8,867kWh  | 414            | 0.90%        |
| 3  | Springers Solar           | 6,199kWh  | 288            | 0.63%        |
| 4  | Invincible Energy         | 6,016kWh  | 318            | 0.61%        |
| 5  | Perth Solar Force         | 5,902kWh  | 416            | 0.60%        |
| 6  | ADS Solar                 | 5,635kWh  | 252            | 0.57%        |
| 7  | Solar Bright              | 4,846kWh  | 294            | 0.49%        |
| 8  | PSW Energy                | 4,592kWh  | 315            | 0.47%        |
| 9  | Green Energy Technologies | 4,567kWh  | 226            | 0.46%        |
| 10 | Sunterra                  | 4,204kWh  | 287            | 0.43%        |



# Your Residential Finance Partner

**6.29%** interest rate for residential.  
(7.34% comparison rate\*).

[Learn More](#)

\*Comparison Rates based on \$30,000 green loan repaid over 60 months. WARNING: This comparison rate is true only for the example given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate.



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# SOLAR STC LEADERBOARD

|    | Company                    | Volume    | Market Share |
|----|----------------------------|-----------|--------------|
| 1  | Formbay Trading            | 215,849kW | 34.58%       |
| 2  | One Stop Warehouse Finance | 87,940kW  | 14.09%       |
| 3  | Gb Environmental Trading   | 34,107kW  | 5.46%        |
| 4  | Habitat Energy Systems     | 24,561kW  | 3.93%        |
| 5  | Achievers Energy Group     | 21,136kW  | 3.39%        |
| 6  | Peter Maganiotis           | 18,863kW  | 3.02%        |
| 7  | Sun Retail                 | 17,664kW  | 2.83%        |
| 8  | Solsmart                   | 14,013kW  | 2.24%        |
| 9  | Green Energy Trading       | 10,143kW  | 1.62%        |
| 10 | Reta (Wa)                  | 7,259kW   | 1.16%        |



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# BATTERY STC LEADERBOARD

|    | Company                    | Volume     | Market Share |
|----|----------------------------|------------|--------------|
| 1  | Formbay Trading            | 352,538kWh | 35.75%       |
| 2  | One Stop Warehouse Finance | 195,678kWh | 19.84%       |
| 3  | Gb Environmental Trading   | 62,571kWh  | 6.35%        |
| 4  | Habitat Energy Systems     | 38,125kWh  | 3.87%        |
| 5  | Peter Maganiotis           | 35,259kWh  | 3.58%        |
| 6  | Achievers Energy Group     | 33,951kWh  | 3.44%        |
| 7  | Solsmart                   | 27,375kWh  | 2.78%        |
| 8  | Green Energy Trading       | 16,044kWh  | 1.63%        |
| 9  | Sun Retail                 | 10,515kWh  | 1.07%        |
| 10 | Reta (Wa)                  | 9,641kWh   | 0.98%        |



# Your Commercial Finance Partner

No financials approvals up to **\$300,000**.

**8.69%** Interest Rate.

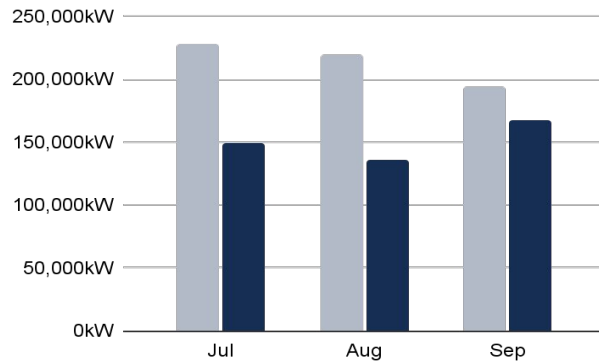
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# 0-15kW

## LEADERBOARD

- 1 Energy Build
- 2 Sunboost
- 3 Invincible Energy
- 4 Green Energy Technologies
- 5 Solargain



IN 2025 Q3, WE INSTALLED

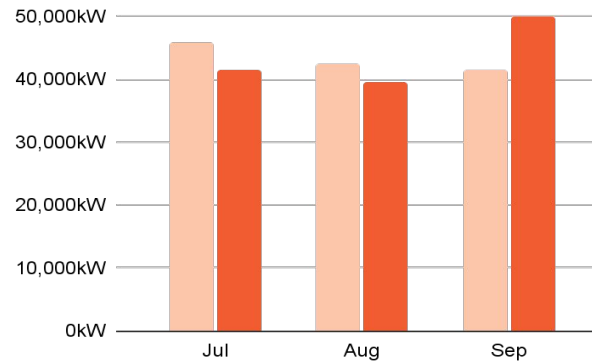
**452,072kW**

72% of total installed volume last quarter

# 15-40kW

## LEADERBOARD

- 1 Sunboost
- 2 Green Energy Technologies
- 3 Springers Solar
- 4 Solar Seed
- 5 Solar Wholesalers



IN 2025 Q3, WE INSTALLED

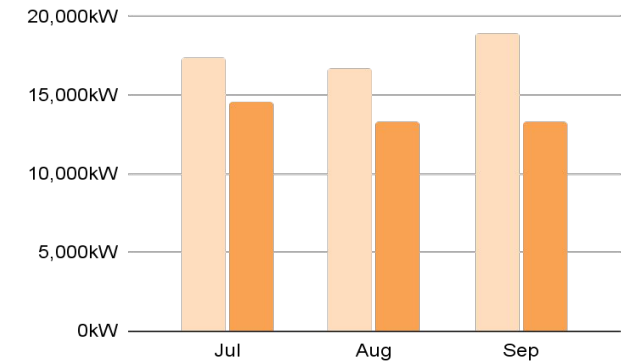
**131,041kW**

21% of total installed volume last quarter

# 40kW+

## LEADERBOARD

- 1 Energy Aware
- 2 AGL
- 3 Energus
- 4 Cyanergy
- 5 My Energy Group



IN 2025 Q3, WE INSTALLED

**41,159kW**

7% of total installed volume last quarter



# The ideal partner for your solar business