



## NATIONAL

2025 Q3

**QUARTERLY WRAP UP** 

Australian Solar Install Statistics and Insights

Statistics based on systems 100 kW and less

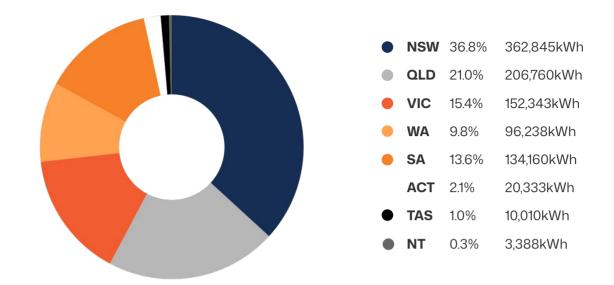
#### **National - Battery Installation**

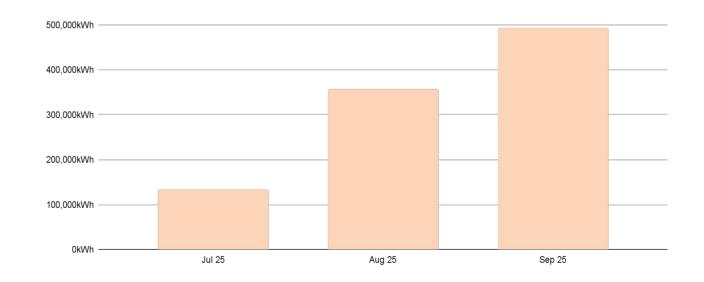
## **OVERVIEW**

IN 2025 Q3, WE INSTALLED 986,079kWh OF BATTERY AND 53,610 SYSTEMS

18.39kWh

Average System Size



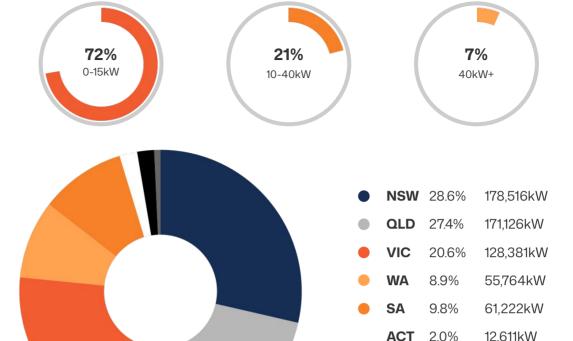


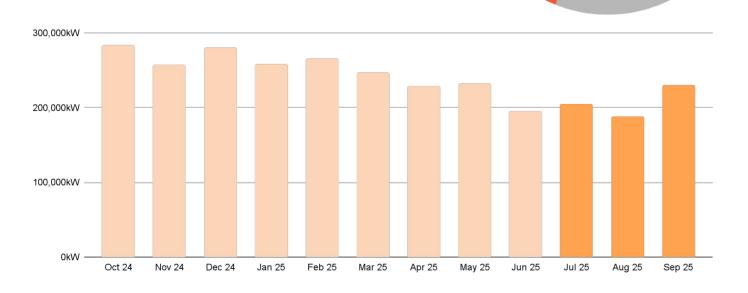


#### **National - Solar PV Installation**

## **OVERVIEW**

IN 2025 Q3, WE INSTALLED 624,273kW OF SOLAR AND 61,863 SYSTEMS





-24.30%

TAS

1.9%

0.7%

12.145kW

4,509kW

Year-over-Year Variation







# Your Offshore Recruitment Partner

Costs a total of **~\$2,500 / month** for a full time employee.

Full margin transparency and buy-out options available.

**Learn More** 

### SOLAR RETAILER LEADERBOARD

	Company	Volume	No. of Systems	Market Share
1	Energy Build	12,138kW	2,203	1.94%
2	Sunboost	9,650kW	986	1.55%
3	Green Energy Technologies	3,864kW	348	0.62%
4	Invincible Energy	3,647kW	439	0.58%
5	Solar Seed	2,719kW	250	0.44%
6	SAE Group	2,384kW	235	0.38%
7	Springers Solar	2,310kW	169	0.37%
8	Energy Aware	2,250kW	47	0.36%
9	Solar Wholesalers	2,239kW	175	0.36%
10	Solargain	2,233kW	316	0.36%



#### BATTERY RETAILER LEADERBOARD

	Company	Volume	No. of Systems	Market Share
1	Sunboost	16,904kWh	987	1.71%
2	1 Solar Australia	8,867kWh	414	0.90%
3	Springers Solar	6,199kWh	288	0.63%
4	Invincible Energy	6,016kWh	318	0.61%
5	ADS Solar	5,635kWh	252	0.57%
6	Solar Bright	4,846kWh	294	0.49%
7	PSW Energy	4,592kWh	315	0.47%
8	Green Energy Technologies	4,567kWh	226	0.46%
9	Sunterra	4,204kWh	287	0.43%
10	Solar Wholesalers	3,815kWh	220	0.39%





## Your Residential Finance Partner

**6.29%** interest rate for residential.

(7.34% comparison rate\*).

**Learn More** 

\*Comparison Rates based on \$30,000 green loan repaid over 60 months. WARNING: This comparison rate is true only for the example given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate.

## **SOLAR STC LEADERBOARD**

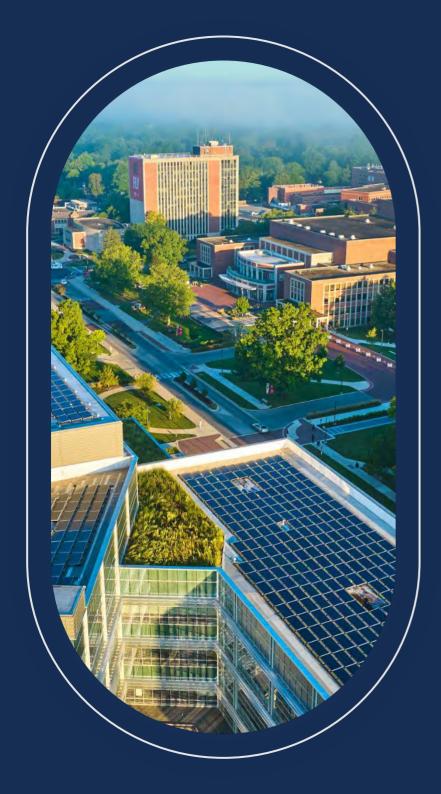
	Company	Volume	Market Share
1	Formbay Trading	215,849kW	34.58%
2	One Stop Warehouse Finance	87,940kW	14.09%
3	Gb Environmental Trading	34,107kW	5.46%
4	Habitat Energy Systems	24,561kW	3.93%
5	Achievers Energy Group	21,136kW	3.39%
6	Peter Maganiotis	18,863kW	3.02%
7	Sun Retail	17,664kW	2.83%
8	Solsmart	14,013kW	2.24%
9	Green Energy Trading	10,143kW	1.62%
10	Reta (Wa)	7,259kW	1.16%



## **BATTERY STC LEADERBOARD**

	Company	Volume	Market Share
1	Formbay Trading	352,538kWh	35.75%
2	One Stop Warehouse Finance	195,678kWh	19.84%
3	Gb Environmental Trading	62,571kWh	6.35%
4	Habitat Energy Systems	38,125kWh	3.87%
5	Peter Maganiotis	35,259kWh	3.58%
6	Achievers Energy Group	33,951kWh	3.44%
7	Solsmart	27,375kWh	2.78%
8	Green Energy Trading	16,044kWh	1.63%
9	Sun Retail	10,515kWh	1.07%
10	Reta (Wa)	9,641kWh	0.98%







## Your Commercial Finance Partner

No financials approvals up to \$300,000.

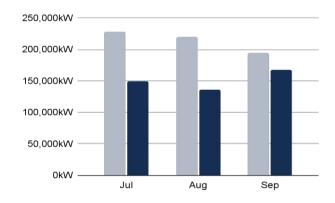
8.69% Interest Rate.

**Learn More** 

## 0-15kW

#### **LEADERBOARD**

- 1 Energy Build
- 2 Sunboost
- 3 Invincible Energy
- 4 Green Energy Technologies
- 5 Solargain



**IN 2025 Q3, WE INSTALLED** 

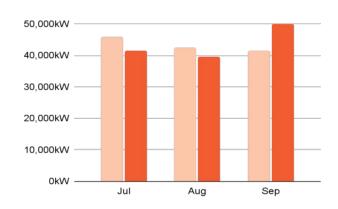
452,072kW

72% of total installed volume last quarter

## 15-40kW

#### **LEADERBOARD**

- 1 Sunboost
- 2 Green Energy Technologies
- 3 Springers Solar
- 4 Solar Seed
- 5 Solar Wholesalers



**IN 2025 Q3, WE INSTALLED** 

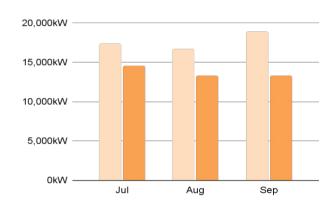
131,041kW

21% of total installed volume last quarter

## 40kW+

#### **LEADERBOARD**

- 1 Energy Aware
- 2 AGL
- 3 Energus
- 4 Cyanergy
- 5 My Energy Group



**IN 2025 Q3, WE INSTALLED** 

41,159kW

7% of total installed volume last quarter

SOLARIS







#### The ideal partner for your solar business